

Introduction

We can help your business succeed by providing you with innovative and effective energy solutions.

As the focus shifts from centralised energy systems to decentralised flexible energy systems. Energy provision will be develop into a service approach.



# What we do

Our energy-as-a service business offers end-toend management your energy assets and services. By combining the client's resources into a large 'smart energy community', This can help your business increase their revenue generation by offering ancillary service as well as reduce their operational costs.



#### **PPAs**

Renewable energy PPA -Get cleaner energy



#### **Smart Meters**

Installing smart meters -Manage your energy usage



#### **Technology**

World leading energy technology designed to reduce your costs and increase your revenues



#### **Services**

Energy services including consultancy on how to reduce your energy costs



EaaS can include on- and off-site energy supply solutions, including PPAs, and energy storage and management. We can also provide you with strategic guidance across procurement, financing, operations and maintenance of

your entire energy portfolio. On the demand side we can provide you with traditional energy and energy efficiency services, loadbalancing to link the distributed resources and demand response services.



# Challenges



6%+

Increase in electricity costs



1%

Rise in Emissions in 2022 from the energy sector



**321 Mt** 

Of C02 emissions produced by the energy sector in 2022





Energy management may not be your organisation's core competency as this the case for many organisations. Therefore, getting the best energy solutions such as micro-grids, PPAs and sophisticated tools to manage distributed energy resources can be costly and complex to manage.

Solution

## **Energy-as-a-service**

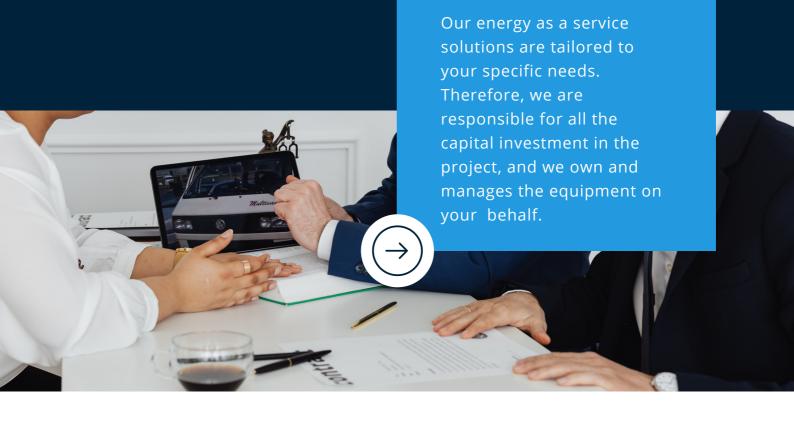
can increase your revenue and reduce costs with an outsourced managed energy solution.

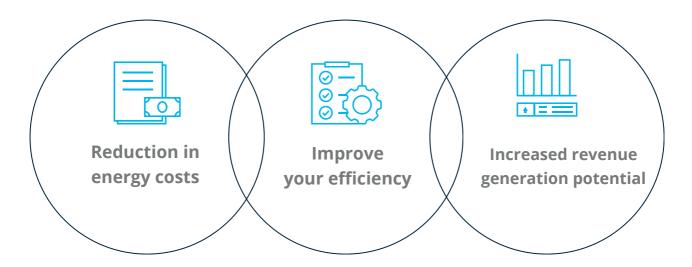


As EaaS customer, you are not committed to a specific piece or type of technology. Moreover, all upgrades that are required over the course of the contract are funded by the service provider.



# Eaas Solution Benefits





# Solution Steps







#### **Assessment**

We take an initial assessment of your energy usage and understand your ambitions.

#### Solution

We procure a tailor-made solution to meet your objectives.

#### **Operation**

We manage and execute your energy infrastracture.

Electricity consumption in effect is the consumption of energy services.

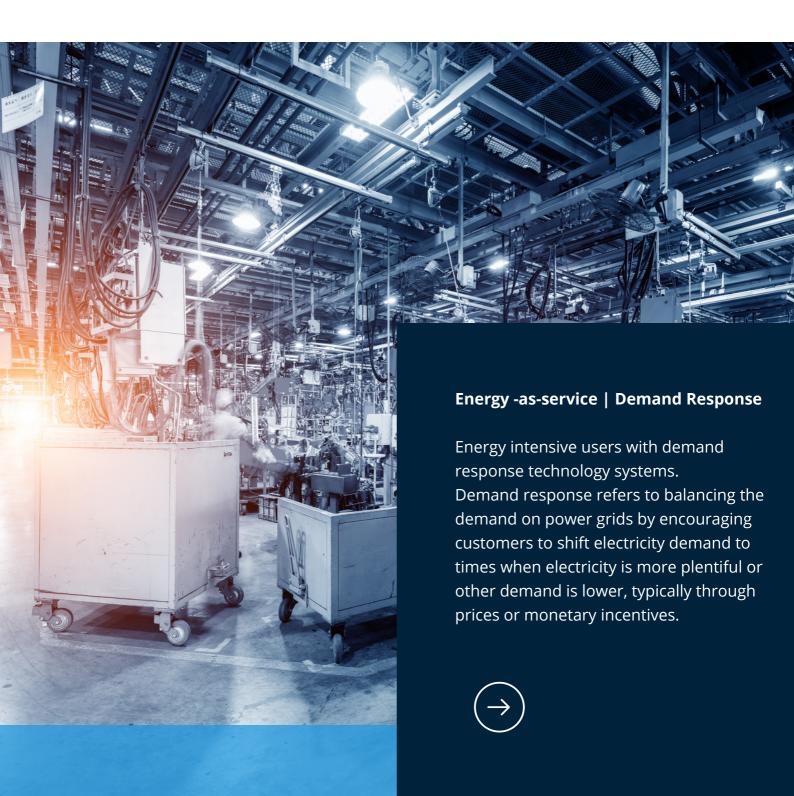
With the drive towards energy efficiency in recent years, energy service companies (ESCOs) have been providing solutions that cover both supply and demand management

About Us

# Our vision is to build a cleaner energy system

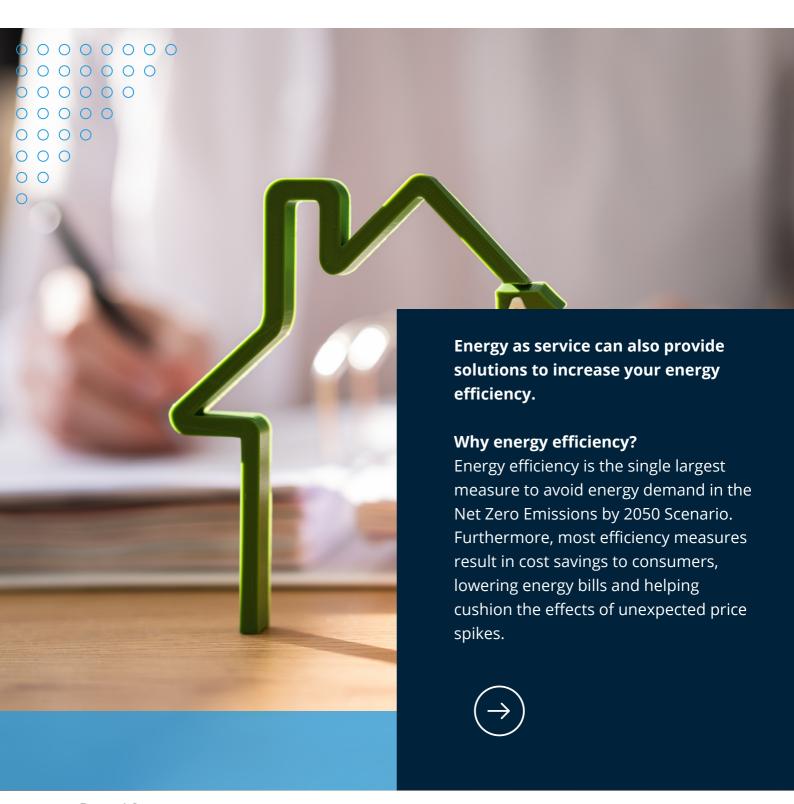
Our vision is build a sustainable by helping our customers use cleaner, cost effective energy solutions. With a 'as a service' model there are no upfront capital costs.

## **Demand Response**



Solution

# **Energy Efficiency**



# Renewable Energy PPAs



6.7%

Increased Energy Costs Energy-as-service solutions can help you procure renewable energy, to help you achieve cost effective, cleaner energy. Corporate energy PPAs are one of the largest drivers of renewable energy growth.



36.8 Gt

Of energy related C02 emissions



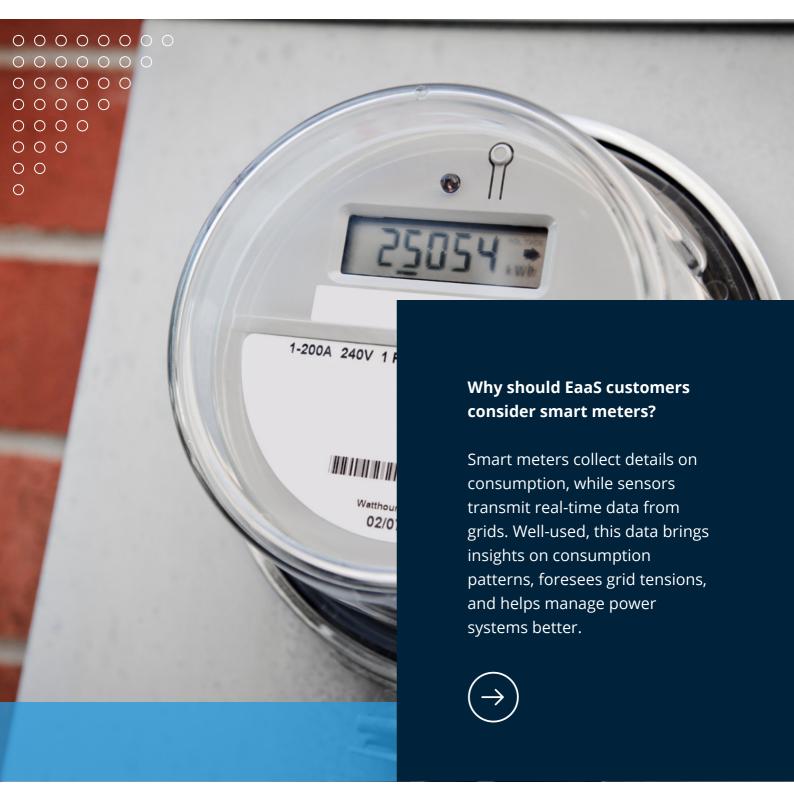
1.6%

Rise in emissions came from electricity and heat generations



Solution

## **Smart Meters**



# **Energy Storage**



Battery Energy
Storage Solutions



100%

Customisable Solutions for your storage need



Growth in renewable energy capacity which needs to be supported by energy storage



Energy storage can provide revenue generation opportunties for energy traders. Large scale battery energy storage can also provide well as grid stability for utilities.

We can provide onsite energy storage from our battery energy storage services as well as our Hydrogen fuel cell solutions.



Contact

# Let's Get Work Together

To learn more about energy as a service or to discuss a specific solution. Please get in contact with us.



## Novgera

- (+44) 020 7692 1871
- energy@novgera.com
- www..novgera.com